Our values:

We're a place where people make a difference to our members, feel valued and have fun. Our values are our guiding principles. They are: pride, pace, passion, trust and teamwork.

We also value diversity and really believe that our differences make us stronger. We love unique thinking, new ideas and ways of doing things.

The team:

Digital resources is the Jisc directorate that delivers services that support the procurement, licensing, management, discovery and use of content and software for UK further education, higher education and research. Our work areas are: licensing (content and software), open research, content and discovery.

Jisc’s content and discovery services deliver access to high quality digital archives, support institutions in the digitisation and utilisation of content, provide a unique aggregation of catalogues from UK universities and specialist libraries that allows analysis and management of national, university and special library collections across the UK, vocational learning resources, training, advice and guidance to institutions on the promotion and discovery of their digital collections and research new models for the creation and dissemination of content for teaching, learning and research.

As a membership organisation our priority is to work with and on behalf of universities and colleges in the delivery of existing services, development of new value added products and thought leadership that helps our sector and communities understand and overcome the challenges they face, whilst taking advantage of the opportunities that digital delivery can provide.

The role:

The purpose of the role of Director of content and discovery is to:
• Directly lead and develop strategy for the development and delivery of Jisc's content and discovery services to ensure they meet, surpass and inspire the requirements of our members and funders. Transforming both the ability to access and discover (and manage the discovery supply chain for) content for teaching, learning and research.

• Lead the members of the teams working on Jisc's content & discovery services, providing them individually and as a group with clarity and focus, inspiration and motivation. The post holder will exemplify an approach that puts our members at the core of our approach, with a focus on the provision of high quality and well used services, identifying and leading change in response to evolving requirements and challenges.

• Lead the delivery new and existing content & discovery services in alignment with Jisc’s product management lifecycle.

• In consultation with stakeholders in the UK and globally examine, adopt and implement business models that contribute to the sustainability of the services, enhances the reputation of the services internationally and exemplifies Jisc’s strategy.

• Ensure that the long-term delivery of the service generates value for members and meets the evolving needs of the education and research base as an integrated part of the Jisc services portfolio.

• Allocate and develop staff resources to build and maintain the appropriate skills and knowledge to ensure that Jisc’s content & discovery services are at the forefront of service delivery in a rapidly changing and challenging environment in the UK and globally.

• Develop, implement, monitor and review the annual operating and business development plans for Jisc's content & discovery services supporting for the key priorities and objectives of Digital Resources.

• Motivate and direct colleagues for high performance, effective delivery and continual service improvement.

• Develop and maintain effective relationships with key external stakeholders, policy makers, funders, community experts, overseas stakeholders, professional associations, publishers and vendors, including the development and implementation of appropriate governance mechanisms for the services.

• Be responsible for the income and expenditure targets for Jisc’s content & discovery services as part of the overall income and expenditure target for Digital Resources and ensure the targets are actively managed.

• Represent Jisc and its interests at global forums and contribute fully to international debates on relevant issues that affect UK education and research.

**The person:**

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<td><strong>Skills</strong></td>
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<td>• High level communication, advocacy and influencing skills together with experience of networking and influencing nationally and internationally</td>
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- Effective strategic problem solving and creative decision-making skills together with the ability to empower others to be proactive in anticipating and resolving problems.
- Effective relationship building and management skills
- Effective planning and product management skills

Experience
- A track record of successful product and service delivery and development
- A track record of successfully leading, motivating and developing a team of professional staff to achieve high performance and continual service improvement.
- A track record in successfully managing a service with substantial and complex budget and contract responsibilities
- A track record in the successful application of high-level planning and organisational skills to develop strategic and operational plans including the effective management of risk
- A track record of successful relationship building with key external stakeholders, policy makers, funders, community experts, professional associations, vendors and publishers
- A track record in successfully identifying, evaluating and realising new product development opportunities which deliver benefit to Jisc’s members
- Relevant subject matter expertise including bibliographic metadata, discovery, content for teaching and research, special collections & archives
- An understanding of the wider environment and key trends in teaching, learning and research and the impact that the wider environment has on Jisc’s content & discovery services
- An understanding of trends and developments amongst content & discovery vendors of and how Jisc’s services work with those services to achieve the objectives of Jisc, its members and funders
- Experience of working with research funders in the area of open research
- Knowledge of new technologies that impact on content & discovery such as big data, machine learning, augmented reality etc
- Intellectual property

Qualifications
- A degree or post-graduate qualification
- Relevant academic experience

The organisation
We’re constantly changing and evolving at Jisc, so this job description just gives a flavour of what the role involves. It will change as our operations develop.

Getting face to face is something we value and find time for when we can, so you may need to travel on occasion. Our main offices are in Bristol, Harwell, London and Manchester.